



SYLLABUS

1. Data about the program of study

1.1 Institution	Technical University of Cluj-Napoca
1.2 Ecoulty	Faculty of Electronics, Telecommunications and Information
1.2 Faculty	Technology
1.3 Department	Department of Foreign Languages and Communication
1 4 Field of study	Electronic Engineering, Telecommunications and Information
	Technologies
1.5 Cycle of study	Bachelor of Science
1.6 Program of study / Qualification	Telecommunications Technologies and Systems/ Engineer
	Applied Electronics/Engineer
1.7 Form of education	Full time
1.8 Subject code	TST-E51.20/EA-E52.20

2. Data about the subject

2.1 Subject name			French Language 3				
2.2 Subject area			Language, Literature, Linguistics				
		Assoc. Prof. Cristiana Bulgaru, PhD					
2.5 Course responsible		Cristiana.Bulgaru@lang.utcluj.ro					
2.4 Teacher in charge with seminar /							
laboratory / project							
2.5 Year of study	4	2.6 Semester	7	2.7 Assessment	V	2.8 Subject category	DC/FAC

3. Estimated total time

3.1 Number of hours per week		of which: 3.2	14	3.3 seminar / laboratory	0	
		course				
		of which: 3.5	14	3.6 seminar / laboratory	0	
5.4 10 10tal nouis in the curriculum	14	course				
Distribution of time					hours	
Manual, lecture material and notes, bi	bliogra	phy			3	
Supplementary study in the library, online specialized platforms and in the field					3	
Preparation for seminars / laboratories, homework, reports, portfolios and essays					5	
Tutoring						
Exams and tests						
Other activities:						
3.7 Total hours of individual study 11						
3.8 Total hours per semester 25						

4. Pre-requisites (where appropriate)

3.9 Number of credit points

4.1 curriculum	Passing the foreign languages subject 1 and 2		
4.2 competence	Level B1 The Common European Framework of Reference for		
4.2 competence	Languages (CEFR)		

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5. Requirements (where appropriate)





5.1. for the course	Individual study and homework completion
5.2. for the seminars / laboratories / projects	

6. Specific competences

Professional competences	Improving the skills of using French in technical context, with a special focus on speaking and writing; increasing the students' awareness in terms of the rules that govern effective communication in French; developing the students' ability to work in teams
Cross competences	CT1 Methodical analysis of problems encountered in the activity, identifying the elements for which there are established solutions, thus ensuring the fulfillment of professional tasks. CT3 Adapting to new technologies, professional and personal development, through continuous training using printed documentation sources, specialized software and electronic resources in French.

7. Discipline objectives (as results from the key competences gained)

7.1 General objective	• Developing of integrated competences applied to the technical / academic field
7.2 Specific objectives	 Developing the competence to understand, transmit and evaluate a written message in a technical professional context Mastering the strategies for documenting, processing information, drafting according to discursive models specific to specialized languages.

8. Contents

8.1 Lecture (syllabus)	Teaching methods	Notes
1. Communication in a professional context: the		
professional behavior; success in business.		
2. Understanding and writing a job advertisement.		
Discussing career plans.		
3. The stages of job application. Completing the job		
application file	Conversation, applied activities, practical exercises.	
4. The CV and the letter of application – the writing		
process.		
5. Persuasive techniques in presenting one's		
professional knowledge and skills.		
6. How to Evaluate and Negotiate a Job Offer. The job		
interview -behavioral strategies.		

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7. Oral evaluation

Bibliography

1. Dubois, J-M., La rédaction scientifique, ESTEM, AUF, 2005

2. Ferréol G., Flageul N., Méthodes et techniques de l'expression écrite et orale, Armand Colin, Paris, 2000

3. Bulgaru Teşculă C., Comunicarea în domeniul tehnico-științific - aplicații, Ed. Casa Cărții de Știință, Cluj-Napoca, 2016 (version française).

9. Bridging course contents with the expectations of the representatives of the community, professional associations and employers in the field

The discipline content and the acquired skills are in agreement with the expectations of the professional Competences acquired will be used in the following COR occupations (Electronics Engineer; Telecommunications Engineer; Electronics Design Engineer; System and Computer Design Engineer; Communications Design Engineer) or in the new occupations proposed to be included in COR (Sale Support Engineer; Multimedia Applications Developer; Network Engineer; Communications Systems Test Engineer; Project Manager; Traffic Engineer; Communications Systems Consultant).

10. Evaluation

Activity type	10.1 Assessment criteria	10.2 Assessment	10.3 Weight in		
Activity type		methods	the final grade		
	Use of the theoretical notions related to	Student's portfolio of	50%		
10.4 Course	Use of the theoretical hotions related to	activity (the job			
10.4 Course	lexical discourse correctness. The quality of	application file)			
	icklear, discourse concerness, the quanty of				
	the interactions in the oral expression.	Oral evaluation	50%		
10.6 Minimum standard of performance					
• 50% of the corresponding score of each examination component.					

Date of filling in:	Responsible	Title Surname NAME		Signature
	Course	Assoc. Prof. Cristiana Bulgaru, PhD		Bula
	Applications		ð	
Date of approval in the Department of Modern Languages Head of Department And Communication Associate Professor Ruxanda Literat, Ph.D. Ph.D.				
Date of approval in the Council of Faculty of Electronics, Telecommunications and Information Technology 11.07.2024			Dean Prof. Ovidiu Aurel Poj	p, Ph.D.